



GE Credit Union
Your money. Your dreams. Our commitment.™

2023 Annual Report

2023 In Review

President's Message

The year 2023 was a challenge as the Federal Reserve made four rate hikes, raising the Prime Rate a total of 1% between February and July. This negatively impacted our ability to sell mortgage loans on the secondary market but resulted in an increase in Loan Interest Income as our variable rate loans are tied to Prime.

Housing sales are down due to higher interest rates and poor affordability. As fixed-rate mortgage rates increased, credit union members have switched to more adjustable-rate mortgage products which typically have lower interest rates. Despite this, interest income on member loans increased to \$7.7 million on 12/31/2023 versus \$5.7 million on 12/31/2022. GE Credit Union originated \$26.7 million in Real Estate Loans in 2023.

That said, GE Credit Union continued to strive to meet the financial services needs of our members. Let us look back and reflect on some important things that we have done to enhance our member experience.

During 2023, we focused on:

- Upgrading our loan origination systems to increase member friendly service. This includes streamlining processes for members by providing a quick turn around time for loan decisions and receiving loan proceeds. Members can e-sign and upload loan documents as needed.
- Providing Zelle® as a real-time person-to-person money transfer solution. Zelle® is a fast, safe, and easy way to send money directly between almost any bank accounts in the U.S., typically within minutes.
- Migrating to a new vendor for embossing our Debit and Credit cards, speeding up the process of new card orders and members receiving their cards.
- Installing a satellite connection at all our Puerto Rico branches to backup internet and network connections and prevent service disruptions.
- Offering two 13-month certificate specials to our members paying 5.25% APY, helping their money grow faster.
- Disbursing \$23.5 million in Auto Loans. New auto prices increased in 2023 resulting in higher balance loans.
- Increasing our geographic imprint and outreach to underserved areas through the expanded Field of Membership awarded to us by the NCUA for Fairfield County, CT and certain NY counties.

It is my pleasure to say thank you to our members on behalf of the Board of Directors, our Management Team, and our employees. Thank you for allowing us to help you with your dreams and your money. That's our commitment to you.

Christopher Moran,
President and Chief Executive Officer



Supervisory Committee's Report

The Supervisory Committee, appointed by the Board of Directors, is responsible to ensure the Credit Union's financial soundness, to make certain it operates within established laws and regulations, and to verify that practices and procedures are in place to adequately safeguard the institution and its members. The independent Committee is also charged with protecting Credit Union assets and reporting to the Board and the members on the Credit Union's financial condition.

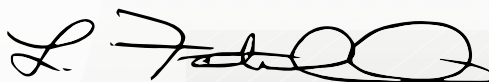
Accordingly, the Supervisory Committee engaged Nearman, Maynard and Vallez, CPAs and Consultants, P.A. to perform the annual audit of the Credit Union's financial records, policies and procedures. These external auditors are primarily responsible to attest to the accuracy of the Credit Union's financial data and ensure compliance with generally accepted accounting principles (GAAP).

The auditors reviewed the appropriate documentation to support the financial statement balances and evaluate the overall financial condition and disclosures. Based on the results of the audit as of September 30, 2023, the Supervisory Committee is pleased to report that in its judgment, GE Credit Union continues to be financially sound, operates in compliance with its governing laws and regulations, and performs in the best interests of the membership.

The Committee credits the Board, management and staff for their success in providing attractive financial solutions to meet members' financial needs while maintaining the strong financial standing of the organization. We compliment them on the quality of their work and commitment to the Credit Union and its membership.

Respectfully submitted,

Louis Fantarella,
Chairman, Supervisory Committee



Treasurer's Report

I am pleased to report to the Board and Membership, that the Credit Union ended 2023 in another strong financial position. Thus, the Credit Union was able to pay competitive dividends, offer competitive rates on loans and credit cards, and invest in technology and operations to improve efficiency and better service our Members.

Below are several of the year's financial highlights. For more detail, please see the financial statements that follow.

- Total share deposits \$243 million at December 31, 2023 compared to \$244.4 million at December 31, 2022.
- Total loans were \$149.7 million at December 31, 2023 compared to \$133.6 million at December 31, 2022.
- Total assets were \$263.3 million at December 31, 2023 compared to \$261.1 million at December 31, 2022.
- Our regulatory net worth ratio was 9.57% at December 31, 2023, and 9.19% at December 31, 2022, and our regulatory net worth classification is the highest designation at "well capitalized."
- Net Income for the years ended December 31, 2023 and 2022 was \$1,758,645 and \$1,216,023, respectively.

Independent audits confirmed that our Credit Union continues to be soundly managed and remains financially strong. We still believe, however, that the real strength in our numbers lies in the ability of our organization to serve its Members. We recognize our Members have a choice when selecting financial services. We will continue to help you reach your financial goals through low loan rates and convenient products and services. We look forward to working with you to achieve a prosperous 2024.

Respectfully submitted,

Louis Fantarella, Treasurer



GE Credit Union Statements of Income

Years Ended December 31, 2023 and 2022

| | 2023 | 2022 |
|--|---------------------|---------------------|
| Interest Income | | |
| Member Loans | \$ 7,712,747 | \$ 5,738,054 |
| Investments | 2,787,551 | 2,012,425 |
| Total Interest Income | 10,500,298 | 7,750,479 |
| Interest Expense on Members' Shares | 1,646,055 | 362,396 |
| Net Interest Income | 8,854,243 | 7,388,083 |
| Provision(Credit) for Loan Losses | 256,944 | 330,925 |
| Net Interest Income After Provision for Loan Losses | 8,597,299 | 7,057,158 |
| Other Income | | |
| Fees and Other Income | 3,345,071 | 4,002,376 |
| Gains on Sales of Mortgage Loans | 13,337 | 26,590 |
| Total Other Income | 3,358,408 | 4,028,966 |
| Total Income | 11,955,707 | 11,086,124 |
| Operating Expenses | | |
| Compensation & Employee Benefits | 4,168,768 | 4,327,026 |
| Professional & Outside Services | 2,393,880 | 2,282,562 |
| Occupancy | 663,528 | 589,937 |
| Operations | 2,582,854 | 2,365,661 |
| Marketing/Promotion | 388,032 | 304,915 |
| Total Operating Expenses | 10,197,062 | 9,870,101 |
| Net Income | \$ 1,758,645 | \$ 1,216,023 |

GE Credit Union Statements of Financial Condition

December 31, 2023 and 2022

| | 2023 | 2022 |
|---------------------------|-----------------------|-----------------------|
| ASSETS | | |
| Loans | | |
| Loans To Members | \$ 149,710,855 | \$ 133,547,498 |
| Allowance for Loan Losses | (902,189) | (320,455) |
| Net Loans | 148,808,666 | 133,227,043 |
| Cash & Cash Equivalents | 6,076,178 | 5,845,554 |
| Investments | 92,700,002 | 107,141,568 |
| Property & Equipment, Net | 4,298,751 | 3,247,378 |
| Other Assets | | |
| Accrued Income | 957,260 | 842,453 |
| Prepaid Expenses | 638,135 | 533,098 |
| Other Assets | 7,503,509 | 7,938,666 |
| NCUA Insurance Deposit | 2,313,850 | 2,309,372 |
| Total Other Assets | 11,412,754 | 11,623,589 |
| TOTAL ASSETS | \$ 263,296,351 | \$ 261,085,132 |

| | 2023 | 2022 |
|--|--------------------|--------------------|
| LIABILITIES & MEMBERS' EQUITY | | |
| Other Liabilities | | |
| Accrued Dividends Payable | \$ 1,308,603 | \$ 305,439 |
| Accrued Expense & Other Liabilities | 1,441,362 | 1,259,897 |
| Total Other Liabilities | 2,749,966 | 1,565,336 |
| Members' Shares | | |
| Regular Shares | 106,558,241 | 121,561,007 |
| Holiday/Vacation Clubs | 576,875 | 621,726 |
| Money Market Accounts | 43,326,330 | 50,939,209 |
| IRA Savings | 2,293,273 | 2,509,553 |
| Certificates | 35,858,032 | 13,914,520 |
| IRA Certificates | 4,082,391 | 2,122,532 |
| Checking | 50,305,299 | 52,757,838 |
| Total Members' Shares | 243,000,440 | 244,426,385 |
| Total Liabilities | 245,750,405 | 245,991,721 |

| | | |
|--|-----------------------|-----------------------|
| Members' Equity | | |
| Regular Reserves | 2,756,268 | 2,756,268 |
| Undivided Earnings | 17,944,335 | 16,727,400 |
| Unrealized (Loss) Gain on Securities | (6,941,771) | (8,177,371) |
| Merged Equity | 3,787,114 | 3,787,114 |
| Total Members' Equity | 17,545,945 | 15,093,411 |
| TOTAL LIABILITIES & MEMBERS' EQUITY | \$ 263,296,351 | \$ 261,085,132 |

Board of Directors

| | |
|-------------------|---------------|
| William Ryan | Chairman |
| Eugene Torrenti | Vice Chairman |
| Louis Fantarella | Treasurer |
| Steven Pepe | Secretary |
| Christopher Moran | Director |

Senior Management

| | |
|---------------------|---|
| Christopher Moran | President & Chief Executive Officer |
| Danielle Scappatura | Chief Financial Officer |
| Lou Papageorge | Vice President, Compliance & Regulation |
| Tom Gerrity | Vice President, Lending |
| Al Salee | Vice President, Information Technology |
| Griselle White | Vice President, Branch Operations |
| Agnes M. Prete | Manager, Member Services/Plastics Coordinator |
| Alberta Clark | Director of Marketing & Communications |



265 Sub Way, Milford, CT 06461
myGECreditUnion.com

EQUAL HOUSING LENDER • FEDERALLY INSURED BY NCUA